

BALTIMORE MULTIFAMILY



Moderate Rent, Supply Growth

Baltimore ended the second quarter with a mixed performance across multifamily fundamentals. Rent gains remained sluggish but were ahead of the nation. The average advertised asking rent was up 0.3%, on a trailing three-month basis through June, to \$1,760, just \$1 short of the national average. Baltimore rents were also up 1.6% on a year-over-year basis, clocking in significantly higher than the 0.9% U.S. figure. Meanwhile, occupancy in the metro ticked up 30 basis points year-over-year through May, to 95.0%. The rate was also ahead of the nation.

Employment growth slowed down significantly, to 0.7% year-over-year through April. The metro trailed the nation after staying ahead for all of 2024. Over the 12-month interval ending in April, the metro added 500 net jobs, with education and health services leading growth (11,800 jobs), followed by the public sector (1,600). Professional and business services (-8,700 jobs) and leisure and hospitality (-3,000) recorded the largest losses. Baltimore's Waterfront continues to see large investments, with more than \$3 billion committed for ongoing and upcoming mixeduse projects. Among them is the \$1 billion Harbor Point, which is nearing completion of its third phase.

Baltimore's supply growth remained moderate, with 1,232 units added in the first half of the year, representing 0.5% of existing stock and in line with 2024's performance.

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Recent Baltimore Transactions

The Sail Cloth Factory



City: Baltimore Buyer: BZS Realty Purchase Price: \$16 MM Price per Unit: \$149,533

Holly Oaks



City: Aberdeen, Md. Buyer: Affiliated Management Purchase Price: \$16 MM Price per Unit: \$263,333

The Jordan



City: Baltimore Buyer: Greyhill Group Purchase Price: \$13 MM Price per Unit: \$202,016

Pangea Pines



City: Baltimore Buyer: Option One Capital Purchase Price: \$10 MM Price per Unit: \$83,871