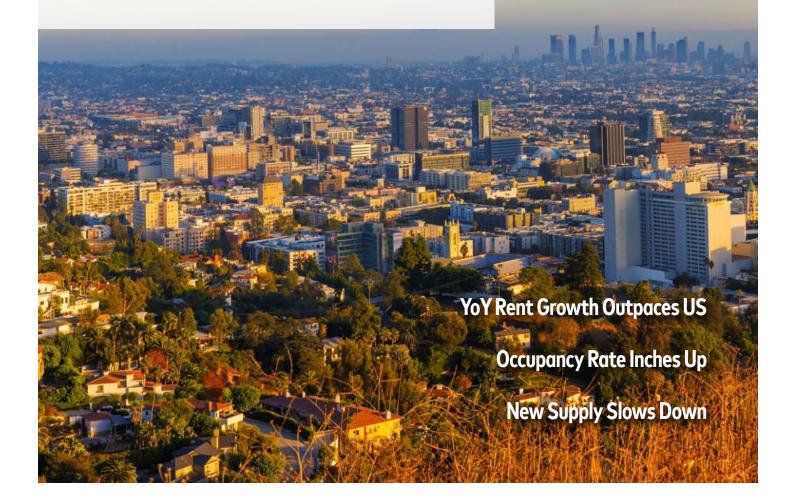


MULTIFAMILY REPORT

LA's Balancing Act

June 2025



LOS ANGELES MULTIFAMILY



Rent Growth Stable, Occupancy Up

Los Angeles fundamentals faced a balancing act at the start of the second quarter, as the economic impact of tariffs remained uncertain. Average advertised asking rents grew 0.2%, on a trailing three-month basis through April, on par with the nation, to \$2,652, marking two consecutive months of recovery. Even after four years of strong supply growth, occupancy in stabilized assets remained elevated, at 96% as of March, ahead of the 94.4% U.S. figure.

Employment gains slowed to 0.4% through February, less than half the 0.9% U.S. figure. Area unemployment mirrored the slow-down, clocking in at 4.8% as of March, 60 basis points above the U.S. rate. Nearly all sectors shed jobs over the 12 months ending in February, for a combined loss of 3,200 net positions. The only two sectors that gained jobs were education and health services (48,000) and government (9,100). To aid California's economic recovery, the governor launched a new initiative, which will invest at least \$245 million in key sectors and projects.

Developers had 29,520 units under construction across the metro as of April. However, completions during the first four months of the year signal a potential slowdown, with 2,924 units, or 0.6% of existing stock, coming online. Yardi Matrix expects some 11,000 units to come online this year, in line with the average recorded since 2017.

Market Analysis | June 2025

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Recent Los Angeles Transactions

Highridge



City: Rancho Palos Verdes, Calif. Buyer: Bascom Group Purchase Price: \$127 MM Price per Unit: \$498,267

Chaparral



City: West Palmdale, Calif. Buyer: Post Investment Group Purchase Price: \$71 MM Price per Unit: \$239,865

Pasadena Gateway Villas



City: Pasadena, Calif. Buyer: Hines Interests Purchase Price: \$60 MM Price per Unit: \$428,571

The BW



City: Los Angeles Buyer: Canfield Development Purchase Price: \$58 MM Price per Unit: \$744,872