

HOUSTON MULTIFAMILY



Fundamentals Steady Amid Slowdown

At the start of the fourth quarter of 2024, Houston's multifamily fundamentals remained healthy, but slowed in line with the seasonal trend. Despite significant stock growth, demand kept pace with supply, keeping advertised asking rents flat on a trailing three-month basis through October, at \$1,360. Additionally, occupancy endured, with the average rate in stabilized assets inching down just 10 basis points year-over-year in October, to 92.8%.

Houston's employment growth continued to moderate but the metro remained among the top performers in the country, up 2.3% year-over-year as of August, a 10-basis-point improvement from the previous month and above the 1.4% national average. More than half of the 80,500 jobs added during the period were registered across three sectors—construction (16,300 jobs), education and health services (15,600 jobs) and government (13,200 jobs). Meanwhile, information was the only sector to contact, down by 1,100 jobs. With unemployment at 4.4% in September, the metro trailed the U.S. and Texas (both at 4.1%).

Deliveries totaled 15,578 units in the first 10 months of 2024, when the pipeline had 28,752 units underway. However, new construction dropped to roughly half of the volume registered during the same period in 2023. Transaction activity amounted to \$1.8 billion, for a price per-unit that rose 12.1% year-to-date, to \$124,966, still well behind the \$190,509 U.S. average.

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Recent Houston Transactions

The Travis



City: Houston Buyer: Hasta Capital Purchase Price: \$80 MM Price per Unit: \$245,276

San Cierra



City: Houston Buyer: Knightvest Capital Purchase Price: \$69 MM Price per Unit: \$191,050

Remy on the Trails



City: Houston Buyer: Cantor Fitzgerald Purchase Price: \$66 MM Price per Unit: \$199,907

Bellrock Summer Street



City: Houston Buyer: TriGate Capital Purchase Price: \$59 MM Price per Unit: \$158,425