



Jefferies Self-Storage Data and Development Summit, July 2018

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Yardi® Matrix Self Storage Coverage Statistics



133 US Markets Covered (top ~100 US metros)

> 80% of US pop.

> 26k stores



26,500 properties total

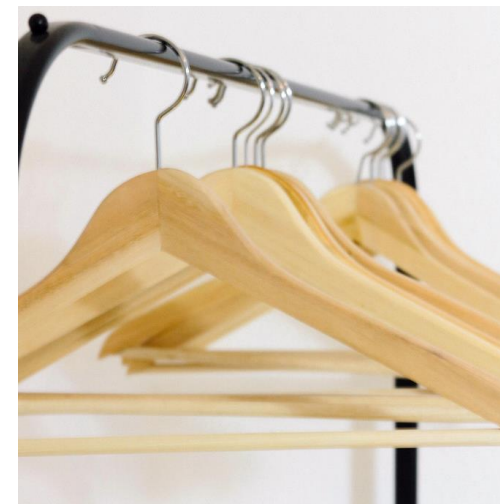
24,300 completed stores

2,200 facilities tracked through development process



1.5 billion net square feet

Completed inventory of 1.3 billion net square feet and 150 million square feet under construction, planned and prospective



Institutional Research

~45 full-time staff dedicated to surveying, analyzing and publishing on self storage