

ORANGE COUNTY OFFICE REPORT

Yardi® Matrix

Market Analysis

Third Quarter 2017

Contacts

Jeff Adler

Vice President & General
Manager of Yardi Matrix
Jeff.Adler@Yardi.com
(800) 866-1124 x2403

Jack Kern

Director of Research and Publications
Jack.Kern@Yardi.com
(800) 866-1124 x2444

Chris Nebenzahl

Senior Analyst
Chris.Nebenzahl@Yardi.com
(800) 866-1124 2200

Veronica Grecu

Senior Real Estate Market Analyst
Veronica.Grecu@Yardi.com
(306) 955-1855 7583

Author

Corina Ștef

Associate Editor
Corina.Stef@Yardi.com

Aggregated and anonymized expense and lease expiration data is available to Yardi Matrix subscribers. Please contact us for details!

For more information please contact:

Ron Brock, Jr.

Industry Principal, Matrix
JR.Brock@Yardi.com
(480) 663-1149 x2404

To Subscribe:

Hollie Zepke

Audience Development Specialist
Hollie.Zepke@Yardi.com
(800) 866-1124 x5389

OC Gives Its Best Performance



In 1994, Orange County declared the largest municipal bankruptcy in U.S. history, but today, it is heading toward full employment and high consumer confidence. More than two decades later, it has emerged as one of the most promising West Coast metros, due to its ideal geographic location, improved infrastructure, new multifamily developments and thriving local economy. The metro is home to many Fortune 500 and Fortune 1000 companies, and is part of the Tech Coast, bearing a strong academic print that creates a highly educated labor pool. With more than **2.6 million square feet** currently under construction and a booming tourism industry, construction and hospitality jobs outperformed the office-using employment sector.

At the end of the first half of 2017, the metro reached its **lowest vacancy rate** since the recession, continuing the previous year's positive net absorption streak. Lease rate growth picked up at a slow pace, with outer-ring submarkets such as Newport Center recording the highest lease rates. Corporate giants like Toshiba and Mazda relocated to the metro, and many small and midsize businesses are keen on keeping their local footprint by extending their lease.

Leasing activity is concentrated within five Irvine-area submarkets, while Santa Ana's affordable rent rates also attract tenants. Vacancy is high in low-density areas such as Buena Park.

Despite a slowdown in sales activity, investor interest remains high. Nearly 6.7 million square feet was sold across the metro for a combined **\$1.5 billion** in the 12 months ending in August.