

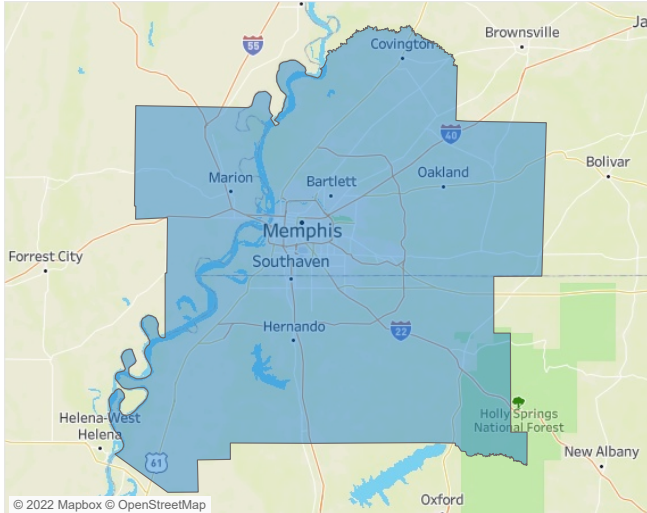


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Memphis is the 47th largest multifamily market with 102,034 completed units and 18,468 units in development, 5,215 of which have already broken ground.

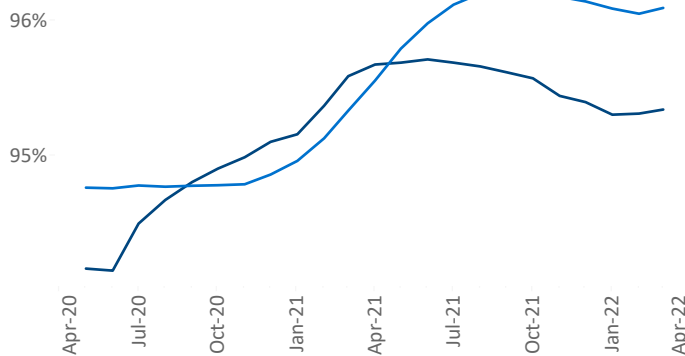
New lease asking rents are at \$1,116, up 13.3% ▲ from the previous year placing Memphis at 48th overall in year-over-year rent growth.

Multifamily housing demand has been rising with 711 ▲ net units absorbed over the past twelve months. This is down -1,684 ▼ units from the previous year's gain of 2,395 ▲ absorbed units.

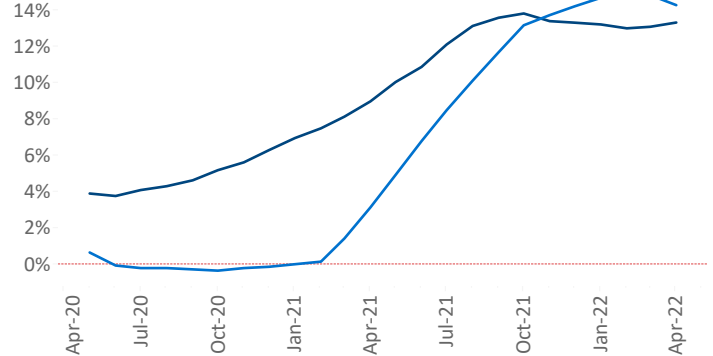
Employment in Memphis has grown by 3.9% ▲ over the past 12 months, while hourly wages have risen by 5.4% ▲ YoY to \$27.74 according to the Bureau of Labor Statistics.

■ Memphis ■ National

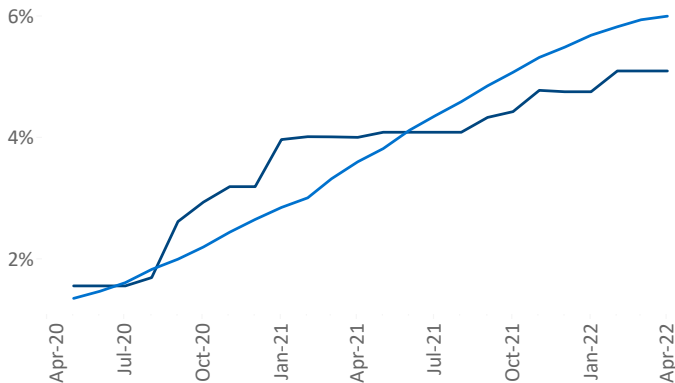
Occupancy



Rent Growth YoY



Units Under Construction as % of Stock



Absorbed Completions T12

