

Yardi® Matrix

Nation-Leading Rent Gains

Multifamily Report Fall 2019

Rents Rise
A Whopping 7.6%

Construction
Stays Elevated

Robust Economy
Boosts Demand

LAS VEGAS MULTIFAMILY

Yardi® Matrix

Market Analysis

Fall 2019

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Demand Outpaces Supply

The metro's steadily diversifying economy is resulting in positives for its multifamily market, as well: The average rent posted the highest rate of year-over-year improvement among major U.S. metros, up 7.6% as of August to \$1,114. Demand has more than kept up with supply, which only picked up and moved closer to the national rate in 2018.

The metro gained 21,300 jobs in the 12 months ending in June, with leisure and hospitality leading growth. The sector is poised for continued expansion in the foreseeable future, with various projects underway, including the 1.3 million-square-foot, 777-key Circa Resort & Casino on the Strip; the 63-story, 4,000-key Fontainebleau, to reopen as The Drew by 2022; and the non-gaming luxury hotel Majestic Las Vegas, which will total 720 guestrooms, 30 corporate suites and six freestanding restaurants. The professional and business services and financial activities sectors rounded out the top three, with the addition of 5,100 and 3,400 jobs, respectively.

Transaction volume surpassed \$1.7 billion by August and the per-unit price rose 23.4% to \$151,351. Also as of August, year-to-date deliveries totaled 1,092 units, and 2019 is on track to become the second-best year for new supply this cycle. Accounting for the rising multifamily demand and the metro's increasing appeal, we expect rents to advance 7.6% in 2019.

Recent Las Vegas Transactions

Allanza at the Lakes



City: Las Vegas
Buyer: TruAmerica Multifamily
Purchase Price: \$150 MM
Price per Unit: \$167,946

Villas at Green Valley



City: Henderson, Nev.
Buyer: Maxx Properties
Purchase Price: \$97 MM
Price per Unit: \$159,688

Mirasol



City: Las Vegas
Buyer: Waterton
Purchase Price: \$79 MM
Price per Unit: \$196,750

Fairways on Green Valley



City: Henderson, Nev.
Buyer: Waterton
Purchase Price: \$62 MM
Price per Unit: \$192,188