



HOUSTON OFFICE MARKET

Yardi® Matrix

Market Analysis

First Quarter 2019

Contacts

Jeff Adler

Vice President & General
Manager of Yardi Matrix
Jeff.Adler@Yardi.com
(800) 866-1124 x2403

Jack Kern

Director of Research and
Publications
Jack.Kern@Yardi.com
(800) 866-1124 x2444

Chris Nebenzahl

Senior Analyst
Chris.Nebenzahl@Yardi.com
(800) 866-1124 x2200

Veronica Grecu

Senior Real Estate Market Analyst
Veronica.Grecu@Yardi.com
(306) 955-1855 x7583

Author

Timea-Erika Papp

Associate Editor
Timea-Erika.Papp@Yardi.com

Aggregated and anonymized
expense and lease expiration
data is available to Yardi Matrix
subscribers. Please contact us
for details!

For more information please contact:

Ron Brock, Jr.

Industry Principal, Matrix
JR.Brock@Yardi.com
(480) 663-1149 x2404

Growth In Sight Yet Again



Houston has been making headway following the economic slowdown, and—while the metro's office market is far from healthy—signs point toward a strengthening economy. As an economy deeply rooted in energy, Houston is taking steps toward diversifying. As the fourth-largest metro in the U.S., Houston has a business-friendly climate and affordable cost of living that continue to be significant draws for companies and residents alike. The metro had 716,000 office-using jobs as of October, with professional and business services leading growth, having added 30,600 jobs in the 12 months ending in October.

An oversupply of office space is shaping Houston's development pipeline, but that has not prevented developers from breaking ground on several new projects. More than 3.2 million square feet was under construction as of December; that will add 3.1% to total stock once delivered. Tenants in search of well-amenitized space are focusing on locations providing walkability and connectivity. The largest development in the metro is Hines' 800 Texas Ave. in the Central Business District. Slated for delivery in late 2021, the 1 million-square-foot asset already has anchor tenants: Vinson & Elkins and Hines itself.

Investment activity has lost some steam compared to prior years, in line with national trends. However, investor interest remained consistent, as more than \$1.4 billion in office assets traded in 2018. With acquisition yields for highly rated office properties in the 6.5 to 7.0% range, Houston is trending slightly higher than other second-tier markets, like Denver, Phoenix or Atlanta.