

Yardi® Matrix

Jacksonville's Draw

Multifamily Report Fall 2018

Rent Growth Outpaces Nation

Above-Trend Job Gains Drive Demand

Supply Approaches Cycle Peak

JACKSONVILLE MULTIFAMILY

Yardi® Matrix

Market Analysis

Fall 2018

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First Coast Fires on All Cylinders

Sustained by robust employment and population gains, demand for multifamily product is high in Jacksonville, where occupancy in stabilized properties remained relatively flat over the year ending in July, despite significant supply coming online during the interval.

Job growth was led by the trade, transportation and utilities sector, which added 4,500 jobs, mainly thanks to a hot logistics market. Gains were also strong in leisure and hospitality, which generated the same number of positions after posting record-breaking numbers for hotel revenue and occupancy in the first quarter, with March 2018 being the best month in the history of the city's tourism industry. Professional and business services added 4,400 jobs, as more companies are expanding or choosing to relocate to Jacksonville, drawn by a business-friendly environment, low taxes and a relatively affordable cost of living. This, in turn, benefits the city's thriving office market, both downtown and in the suburbs.

Strong fundamentals attract investors to the metro, where \$697 million in assets changed hands this year through August, at an average price per unit of \$106,112, a cycle high. Developers are also active, with more than 2,370 apartments scheduled to come online this year, another projected peak. Absorption is expected to remain high, pushing rents up 4.1% for the year.

Recent Jacksonville Transactions

Century Deerwood Park



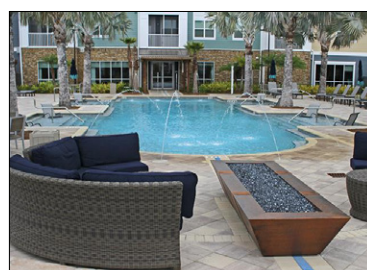
City: Jacksonville, Fla.
Buyer: Centennial Holding Co.
Purchase Price: \$72 MM
Price per Unit: \$152,532

The Point at Tamaya



City: Jacksonville, Fla.
Buyer: PASSCO Real Estate
Purchase Price: \$72 MM
Price per Unit: \$189,276

Sola



City: Jacksonville, Fla.
Buyer: Beachwold Residential
Purchase Price: \$60 MM
Price per Unit: \$180,606

ARIUM Town Center



City: Jacksonville, Fla.
Buyer: LivCor
Purchase Price: \$56 MM
Price per Unit: \$173,875