



Jefferies Self-Storage Data and Development Summit, July 2018

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Yardi® Matrix Self Storage Coverage Statistics



133 US Markets
Covered (top ~100 US
metros)

> 80% of US pop.

> 26k stores



26,500 properties total

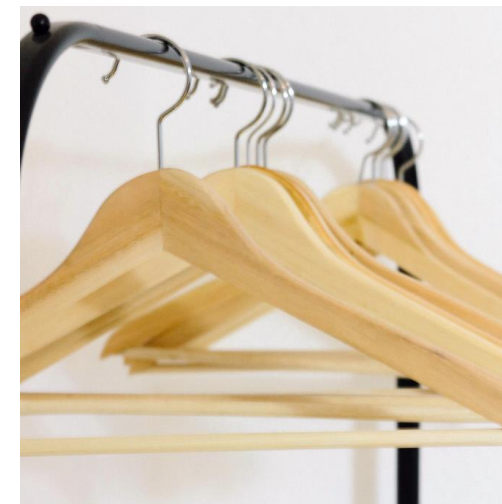
24,300 completed
stores

2,200 facilities
tracked through
development
process



1.5 billion net square
feet

Completed inventory
of 1.3 billion net
square feet and 150
million square feet
under construction,
planned and
prospective



Institutional Research

~45 full-time staff
dedicated to
surveying, analyzing
and publishing on
self storage