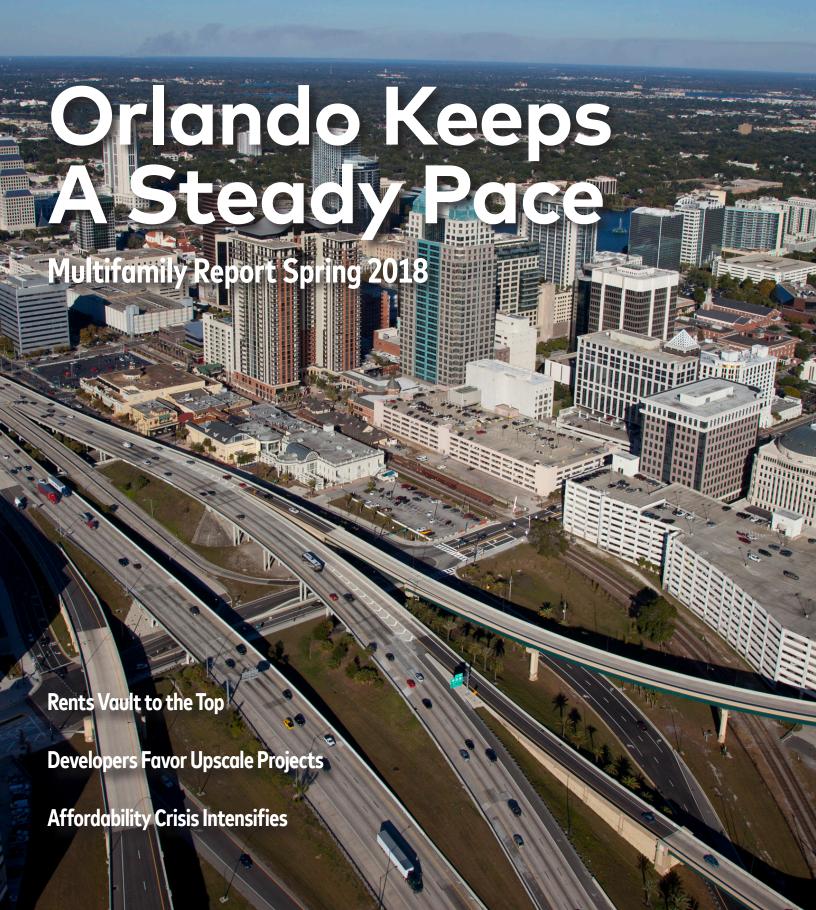
Yardi[®] Matrix



ORLANDO MULTIFAMILY

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Market Analysis Spring 2018

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Job Growth Boosts Central Florida

Orlando's multifamily market is flourishing due to exceptional employment and population growth. With a strong economic engine powered by the metro's tourism industry, Central Florida remains one of the fastest-growing regions in the country. However, the high cost of housing is pushing low- and middle-income residents to the suburbs.

The metro leads the state in job creation, with 48,700 positions added in 2017. More than 20% of these jobs were in the leisure and hospitality sector, which continues to drive Orlando's economy. Unicorp recently unveiled plans for a \$1 billion, 82-acre project near Disney World, dubbed O-Town West. New development and adaptive reuse of existing buildings is also projected for the west side of College Park. This is highly likely to further boost construction, a sector that added almost 7,000 jobs last year.

Investment continues to be strong in Orlando, with \$778 million in multifamily assets trading during the first quarter of 2018. Developers continue to focus on upscale projects, as 90% of the construction pipeline is geared toward high-income residents. This trend, coupled with the need for housing coming from Puerto Rican evacuees, is putting considerable pressure on low-income households. The metro leads the nation in rent growth, and Yardi Matrix expects a 4.5% increase for the whole of 2018.

Recent Orlando Transactions

55 West



City: Orlando Buyer: LivCor

Purchase Price: \$105 MM Price per Unit: \$227,766

The Arbors at Maitland Summit



City: Orlando

Buyer: Redwood Capital Group Purchase Price: \$102 MM Price per Unit: \$153,846

ARIUM Hunters Creek



City: Orlando

Buyer: Bluerock Real Estate Purchase Price: \$98 MM Price per Unit: \$183,271

Lindon Audubon Park



City: Orlando

Buyer: Harbor Group International

Purchase Price: \$97 MM Price per Unit: \$216,036