YARDI[®] Matrix

Hits New High

Denver's Mile-High Moderation

Rent Growth



Bolsters Employment

DENVER MULTIFAMILY

YARDI[®] Matrix

Market Analysis

Spring 2017

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Rampant Development Shows Effects

Denver is a hotbed for new commercial and residential construction, largely due to a high population growth and a strong demand for housing. However, an overstuffed development pipeline and the addition of 28,000 units over the last three years have had an impact on rent growth. The downshift that began last fall continued over the past three months, when rent growth dropped by 30 basis points. Despite this moderation, investors remained high on Denver assets, bringing the total sales volume to a cyclical high of \$6.7 billion in 2016.

Strong employment gains are creating demand, especially for Renter-by-Necessity assets, while increasing home prices also sustain the robust demand for rental units. Construction is a leader in job gains, with projects such as the \$1.2 billion widening and covering of the I-70 in Northeast Denver contributing to the growth. Infrastructure projects and the boost that trade received from the legalization of cannabis have transformed the sector into an anchor of the metro's economy.

The current multifamily expansion has been characterized by fast-paced development and growing investment activity. With more than 24,000 units underway and property sales topping \$400 million in the year's first two months alone, those trends are poised to continue in the foreseeable future. We expect moderate rent growth of 3.5% in 2017.

Recent Denver Transactions

Alara Union Station



City: Denver Buyer: American Realty Advisors Purchase Price: \$154 MM Price per Unit: \$491,401



City: Boulder, Colo. Buyer: Rockwood Capital Purchase Price: \$136 MM Price per Unit: \$426,332

Griffis 3100 Pearl

Pembrooke on the Green



City: Aurora, Colo. Buyer: Oak Coast Properties Purchase Price: \$128 MM Price per Unit: \$133,884

1000 Speer



City: Denver Buyer: GID Purchase Price: \$120 MM Price per Unit: \$535,714