

YARDI Self Storage Association – State of New Supply

Jeff Adler

Vice President

Yardi Matrix

Jeff.adler@yardi.com

www.yardimatrix.com

Yardi Matrix Covers...

- 99 Markets, another 25 in 2017- >80% of US population
- 22,639 Properties > 25,000 sq. ft. (Gross)
 - Smaller properties & 25 add'l markets being added in 2017
- 1.2 Billion Sq.Ft. of Storage Space (Gross)
 - Completed Properties
 - Under construction
 - Planned
 - Prospective
- 50 Full-time staff members dedicated to continued enhancement of the self storage database